# Bilateral cooperation under the EEA Grants and NGO Fund

Lillian Solheim Norwegian Helsinki Committee March 2014





# Norwegian Helsinki Committe

- Norwegian Human Rights NGO
- Established in 1977
- Democracy support, human rights education, monitoring and reporting
- EEA Grants involvement since 2005





## Volunteerism and professionalism combined

- 115 000 NGOs
- 80 % of are members of an NGO
- Half of the population participates in voluntary work annually
- Professional staff + active members









# Role of civil society organisations

- Channels of political influence
- Evaluate and criticise the government
- Interest representation
- Provide services
- Education
- Schools of democracy





# Why a Norwegian partner?

## NGO sector characterised by:

- Professionalism
- Large membership base
- Advocacy and lobbying
- Interest-representation
- Umbrella organisations
- Volunteerism





Norway would probably not have had the world's most developed and open democracy without the voluntary sector.

Former PM Stoltenberg, 2006





# Financial overview and funding

60 000 organisations have annual budgets below € 6250

Paradox (or sign of maturity?):

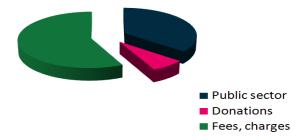
Many NGOs rely on state and government funding, but are also the most critical to the government

## Funding:

Central and local governments: 36 %

Private donors: 7 %

Membership fees and sales: 57 %





# A changing sector?

- Slight drop in voluntary work
- Less politics and religion, more local community
- More individualised volunteering and less membership
- Social inequalities in recruitment
- From popular movements to philatropy?





# Benefits of partnership?

- Share knowledge and best practices
- Create greater dynamism and innovation
- Capacity-building
- Legitimacy
- Greater impact
- Common European challenges need common approaches
- New input, new perspectives, skills improvement
- Networking and local contact



# Before you start...

- Do you really need a partner?
- Why do you need a partner?
- What would you like to learn?
- What is your capacity?
- What are your strenghts and weaknesses?
- What can you offer?





# Where to find a partner?

- Build on excisting contacts
- European and International networks
- NGO Fund launching conferences
- Conferences and workshops
- Ngonorway.org





# Establishing contact with a partner

- Start early!
- Good information about your project
- Specification of requested competence
- What kind of partner you want
- Clear and specified project idea
- Partner's role and contribution to the project





# Challenges

- Language issues
- Different administrative and bureaucratic cultures
- 3 donor countries 15 beneficiary countries
- Pro-forma partnerships
- Lack of clear goals and/ or of coordination
- Difference in philosophy, working methods
- Price level
- Cultural differences
- Different capacity and capability



# Challenges in partnership search – Norwegian perspective

- Limited capacity
- Limited time
- Cautious about lending away good reputation and credibility
- Numerous requests difficult to find right partner
- Insufficient incentives and limited funding





## Norwegian Romanian (NoRo) Center for Rare Diseases

- NO partners: study visits, advice and guidance.
- Shared goal, background and values
- Benefit for partner: new knowledge contacts and ideas
- Project promoter: Woman of the Year 2011







## Internship experience in Norway in psychiatric care

- Main challenge: Finding right partner and language
- Main lesson learnt: Use of physical training programs
- Voluntary work, advocacy groups and user committees
- Will implement similar programs in Hungary
- Partner able to reflect on their work







## **NOAS**

- Create strong ties!
- Create a product at the beginning
- Make project concrete, individual and personal
- Give partner an understanding of the relevance to realise the value and importance of their contribution
- Partnership projects can lead to creativity and new solutions to common problems!





# Change the World

- Clear about goals and expectations from start
- Finding common platform
- Change oriented approach will lead to more results
- Focus on process
- Adjust along the way and transform conflict





# Key elements for success

- Common values
- Building trust
- Common understanding of content and strategy
- Joint project development and planning
- Involvement of partners in all stages
- Agreement on budget
- Sustainable relations
- Long-term perspective



# www.ngonorway.org









#### NGO Programmes

Strengthening civil society in Central and Southern Europe is an important priority for the EEA Grants and Norway Grants. Click to get more details on the NGO Programmes in each country.

» Beneficiary countries



#### Bilateral partnerships

The EEA and Norway Grants contribute to strengthening contact and cooperation between Iceland, Liechtenstein and Norway and the 15 beneficiary countries. Interested in implementing your project in partnership? Register your organisation or search the database today!

» Register now!



#### Open calls calendar

The NGO programmes aim to strengthen the development of civil society and enhance its contribution to social justice, democracy and sustainable development. Search for open calls for proposals under the NGO Programmes!

» Read more here



# www.ngonorway.org

Finding partners

Search

rowse

FAQ

Guidelines

Administrator

### Search for partners

Find your partners based on Country, Areas cover and/or Organizational type

#### Country

- □ Bulgaria
- Cyprus
- Czech Republic
- Estonia
- ☐ Greece
- ☐ Hungary
- ☐ Iceland
- ☐ Latvia
  ☐ Liechtenstein
- ☐ Lithunia
- □ Malta
- □ Norway
- □ Poland
- □ Portugal
- □ Romania
- □ Slovakia
- ☐ Slovenia
- □ Spain

Find your partners

#### Areas covered

- □ Environment and sustainable development
- ☐ Democracy
- Human rights
- Minorities and social inclusion
- Equal opportunities
- ☐ Gender
- ☐ Children and Youth
- ☐ Health
- ☐ Culture
- Regional and local development
- ☐ NGO capacity building
- □ Education / Human Resources Development
- □ Volunteering
- ☐ Anti-racism and anti-discrimination

### Organizational type

- ☐ Non-governmental organization/ non-profit
- ☐ Municipality/ regional entity
- ☐ Governmental agency
- Research institution/ University
- $\ \square$  Company
- ☐ Other

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# More information and contact

www.ngonorway.org www.eeagrants.org solheim@nhc.no

NGO Partnership Portat	Partnership portal	Edit your profile
	@ngopartnership NHC twittering for partnership in Europe. Relevant and updated information on all NGO funds under the EEA Grants/ Norway Grants 2009-2014 Date: http://www.ngonoway.org/	<b>67</b> TWEETS
		279 FOLLOwesh
		98 FOLLOWERS



